CDM Pharma Tender Optimizer
Enabling significant savings through digitalization

Execution of tender processes can be very time consuming and demanding. A drain on the resources often requiring numerous people to handle the quite complex processes.

With CDM Pharma Tender Optimizer the processes are automated with regard to communication with authorities, preparation of tenders, budgeting of purchasing requirements, procurement and collection of tenders from suppliers. All the processes are digitalized and automated.
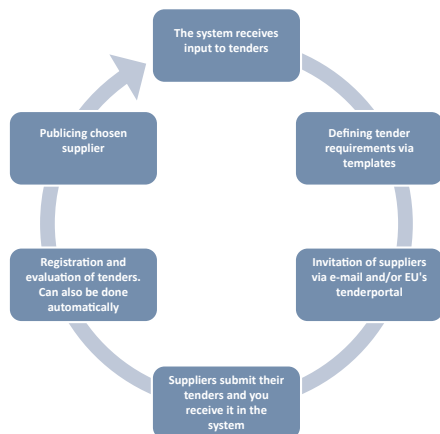
Scale the system up or down according to the complexity of the tender processes. This makes the system very flexible and adjustable to your specific situation. Whether you are running a lot of relative simple tenders or quite complex ones - the system can handle both.

Reducing mistakes and freeing up resources
CDM Tender Pharma Optimizer is freeing up resources, it ensures 100 % transparency, eliminates manual mistakes and ensures that one is compliant with all legal tender rules and the need for communication with authorities, suppliers and other stakeholders.

A structured purchase with customized processes
All processes are digitalized. The suppliers can only access tenders online and all offers must be submitted through the system. Also all internal work processes are digitalized and structured which makes the execution of a tender easier and faster while you reduce manual mistakes. An example of a process is outlined in the figure below:

However, the system can be configured to any process that you as an organization prefer. Together with the customer we will customize the system so it fits perfectly to the situation and your requirements as a company.

Benefits

- Releasing administrative resources
- Structuring the tender process and defines work flows.
- Less human errors
- Overview and transparency which secures the quality of the tender process
- Integration to EU or other public tender portals as required and compliance with EU, national and regional policies
- Scalability according to complexity
- KPI reporting
- A minimum of complaints and legal disputes
- Latest Microsoft- and webenabled technology with easy integration

CDM

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Client case

The Danish company Amgros is using the CDM Pharma Tender Optimizer to manage tenders for public hospitals.

THE CHALLENGE	SUCCESS CRITERIA	RESULTS
Amgros needed a system which could give them a more structured and less demanding work process They wanted to eliminate time consuming face to face negotiations A system that could ensure transparent competition with significant savings	More efficient work processes with tenders Complete transparent processes Reduction of manual errors An easy overview of suppliers, tenders and prices. Support EU procedures and legislation and give legal transparency	Integration to EU's tenderportal TED A minimum of complaints from suppliers and legal disputes 12 employees handling over 340 tenders a year worth 1,2 bn Euro An average saving of 26 % a year equalling 385,8 mio Euro

Needless to say, we have missed a structured and less demanding work process. That we get with CDM's Tender Management solution, which includes a project management tool for managing and monitoring the whole tender work process. – Mr. Peter Helmbæk, Vice President, Amgros I/S.

The CDM solution has secured more effective communication and processes with all stakeholders following from the electronic and automated tender system. Today the solution is pivotal for Amgros in keeping its leading position as purchaser of healthcare products.

About CDM A/S

CDM A/S is a Danish owned software company. Our business focuses on IT and business development. We help our customers to identify the potential for improvement and to realize it. We collaborate closely with customers to get a better feeling for their business and provide the best possible advice based on dialogue.

30 years of experience does not come by itself. You are in safe hands with CDM A/S.