

# eSourcing

## Speed up the procurement process

### Save money on your purchases

You get an effective and intelligent tool that supports the whole procurement process, optimize your work and save money on your procurement. The CDM solution for eSourcing manage the full lifecycle of the procurement process – from definition of requirements to the final contract.

Execution of price quotations and price negotiations with suppliers can be a time consuming process but there are significant savings to discover.

As basis, the solution contains the following modules, which can be added according to the requirements



#### Spend Analysis

- Enhance, classify and analyze spend data
- Quantify spend by supplier, category etc. to identify opportunities for cost reduction



#### eSourcing

- Easier and more effective procurement with dynamic negotiations with suppliers
- eAuctions and tenders
- Price quotations and evaluation of suppliers in the system



#### Contract Management

- Gives an overview of all your contracts.
- Automatic generate milestones and notifications and secure contract compliance
- Build contract templates



#### Supplier Relationship Management

- Collect, archive and organize all your supplier data in one place
- Create overview and manage your supplier information, risk, certificates, performance etc.
- Maintain supplier relations with regularly contact, reviews etc.

With the CDM process engine, customer specific needs can be added to fit the company's processes. Including integrations via CDM's standard API that makes it easy to move data back and forth between the CDM systems.

### Why eSourcing?

Businesses are in constant competition and the purchasing function is becoming a bigger competitive parameter. eSourcing is a way of strengthening the procurement process which plays an important role in the organizations strive for profitability. eSourcing is an important tool for procurement departments of all sizes. It makes the procurement function able to reach out to many potential suppliers within a short period, share tender material, evaluate, negotiate and award contracts and via the analytical tools give overview of the costs.

### Advantages

- Streamline the sourcing process
- Maximize the competition with a broader selection of suppliers
- Procurement savings
- Shorten the procurement process and less use of resources
- Better reporting
- Improved supplier relationship with a standardized, transparent and open procurement process
- Effective communication between buyer and seller in the system

### About CDM A/S

CDM A/S is a Danish owned software company. Our business focuses on IT and business development. We help our customers identify the potential for improvement and to realize it. We collaborate closely with customers to get a better feeling for their business and provide the best possible dialogue. To create value for our customers from day one is the core of our business.

30 years of experience does not come by itself. You are in safe hands with CDM A/S.